

## Asbestos Litigation

Bullivant Houser Bailey has more than 30 years of experience defending clients in asbestos-related claims. We defend local companies as well as clients with national and international profiles. For our local clients, we develop relationships with the principals, gain thorough knowledge of company histories, and work with the clients to formulate defense strategies that match their interests and positions. For our national and international clients, we work closely with coordinating counsel to prepare our cases for trial, including complying with local rules, performing investigations, and trying the cases in a lead or supporting role as the client requests. Our national and international clients ask us to try cases in other jurisdictions because of our record of success at trial.

Our experience gives us a unique perspective on this evolving field of litigation and has helped to hone our approach in the defense of our clients, who include:

- insulation contractors and distributors
- boiler contractors
- general contractors
- fireproof and acoustic materials applicators and contractors
- masonry supply companies
- refractory and boiler suppliers and manufacturers
- building supply retailers
- safety supply companies
- auto parts distributors and retailers
- raw material suppliers and manufacturers
- fireproof and acoustic materials applicators and subcontractors
- ship builders and owners
- truck manufacturers
- commercial friction product manufactures
- heavy equipment manufacturers
- pump, valve and gasket manufacturers
- packing and gasket manufacturers
- dryer felt manufacturers
- dental product manufacturers
- chemical manufacturers
- joint and drywall manufacturers
- vinyl and tile flooring manufacturers
- auto body filler manufacturers

Our attorneys are highly skilled at developing meaningful discovery with our clients' end objective in mind, whether that is to defend through trial or secure early dismissals through alternative dispute resolution or motion practice. We have resolved the vast majority of our cases with no payment of settlement funds by our clients, either by obtaining voluntary dismissals following initial discovery or prevailing on summary judgment motions.

When trial is the appropriate method for resolving a case, however, we bring the extensive experience and superior advocacy that results from trying more cases in the Pacific Northwest than any other firm. Our results are based upon the following:

- Streamlining defense, eliminating routine discovery through years of experience in asbestos litigation
- Compiling extensive resources including brief banks, technical data, and a network of experts known nationally in the asbestos arena
- Consolidating efforts on behalf of multiple clients, saving defendant's overall costs

Finally, unique to asbestos litigation is the relatively small number of plaintiffs' firms bringing claims in a given

jurisdiction. Through our years of experience resolving numerous cases to the benefit of our clients — often working with the same plaintiffs' attorneys — Bullivant has built a reputation for vigorous advocacy, thorough preparation, and congenial dealings, to ensure continued excellent results for our clients.